



# Welcome to SHM TRADE GLOBAL

SHM Trade Global (Private) Limited supplies high-quality bitumen, asphalt and industrial materials for road construction, waterproofing, coating, roofing, and infrastructure projects worldwide.

**Keep In Touch  
With Us**

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The background of the slide features a dark, industrial photograph of large storage tanks or silos. A large, light gray diagonal shape cuts across the top left, and a blue and gray geometric shape is in the bottom right corner.

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# ABOUT US

Launched in 2006, SHM Trade Global has carved a niche for itself in the competitive trading arena of Pakistan. Over two dynamic decades, we have become standard-bearers, facilitating the seamless flow of premium commodities from global sources directly to Pakistan's burgeoning construction industry. Our overarching vision is not just to lead, but to redefine trading excellence as Pakistan's premier enterprise. We relentlessly pursue exclusive distributorships for the world's most impactful products, creating a centralized hub where reliability meets efficiency. Our mission is unwavering: to empower the nation's construction sector by providing holistic solutions under one roof, making trade effortless and effective for all.





# OUR PRODUCTS

- Penetration Grades Bitumen
- Performance Grades Bitumen
- Viscosity Grades Bitumen
- Oxidized Bitumen
- Cutback Bitumen
- Coat Bitumen
- Emulsion Bitumen
- Paraffin Wax
- Rubber Processing Oil
- Base Oil
- Lubricants
- Paints
- Grease Wax
- Gilsonite







## PENETRATION GRADES BITUMEN

Penetration Grade Bitumen is commonly used in road construction and asphalt production. It provides excellent binding properties, ensuring stability and durability in paved surfaces. It is ideal for regions with varying climatic conditions, offering optimal performance in both warm and cold weather.

### Grades Available:

|               |                 |
|---------------|-----------------|
| Bitumen 30/40 | Bitumen 80/100  |
| Bitumen 40/50 | Bitumen 85/100  |
| Bitumen 50/70 | Bitumen 100/120 |
| Bitumen 60/70 | Bitumen 160/220 |



## PERFORMANCE GRADE BITUMEN

Performance Grade (PG) Bitumen is the latest standard for bitumen, developed to meet the demands of varying temperatures. It ensures optimal performance in terms of mechanical properties and temperature resistance, making it suitable for high-traffic and high-performance paving.

### Grades Available:

|            |            |            |
|------------|------------|------------|
| PG 52 – 10 | PG 58 – 16 | PG 64 – 22 |
| PG 52 – 16 | PG 58 – 22 | PG 70 – 10 |
| PG 52 – 22 | PG 64 – 10 | PG 70 – 16 |
| PG 58 – 10 | PG 64 – 16 | PG 76 – 10 |



## VISCOSITY GRADE BITUMEN

Viscosity Grade Bitumen is ideal for heavy-duty road construction and pavement applications. It offers high adhesion and durability, making it suitable for areas with extreme traffic loads and harsh environmental conditions.

### Grades Available:

|       |       |         |
|-------|-------|---------|
| VG-10 | AC-10 | AR-1000 |
| VG-20 | AC-20 | AR-2000 |
| VG-30 | AC-30 | AR-4000 |
| VG-40 |       | AR-8000 |





## OXIDIZED BITUMEN

Oxidized Bitumen is produced by blowing air into Penetration Bitumen, making it more rubbery and harder. It is primarily used in roof insulation, pipe coatings, and industrial applications due to its higher resistance to heat and aging.

### Grades Available:

Bitumen 85/25

Bitumen 95/25

Bitumen 115/15



## CUTBACK BITUMEN

Cutback Bitumen is diluted with solvents to reduce its viscosity temporarily. This makes it easier to apply in cold weather conditions, particularly in surface dressing and road maintenance applications.

### Grades Available:

|         |         |         |
|---------|---------|---------|
| SC-30   | MC-30   | RC-30   |
| SC-70   | MC-70   | RC-70   |
| SC-250  | MC-250  | RC-250  |
| SC-800  | MC-800  | RC-800  |
| SC-3000 | MC-3000 | RC-3000 |



## COAT BITUMEN

Coat Bitumen is primarily used as a protective coating for metal and industrial applications. It is designed to offer excellent adhesion, corrosion resistance, and waterproofing properties.

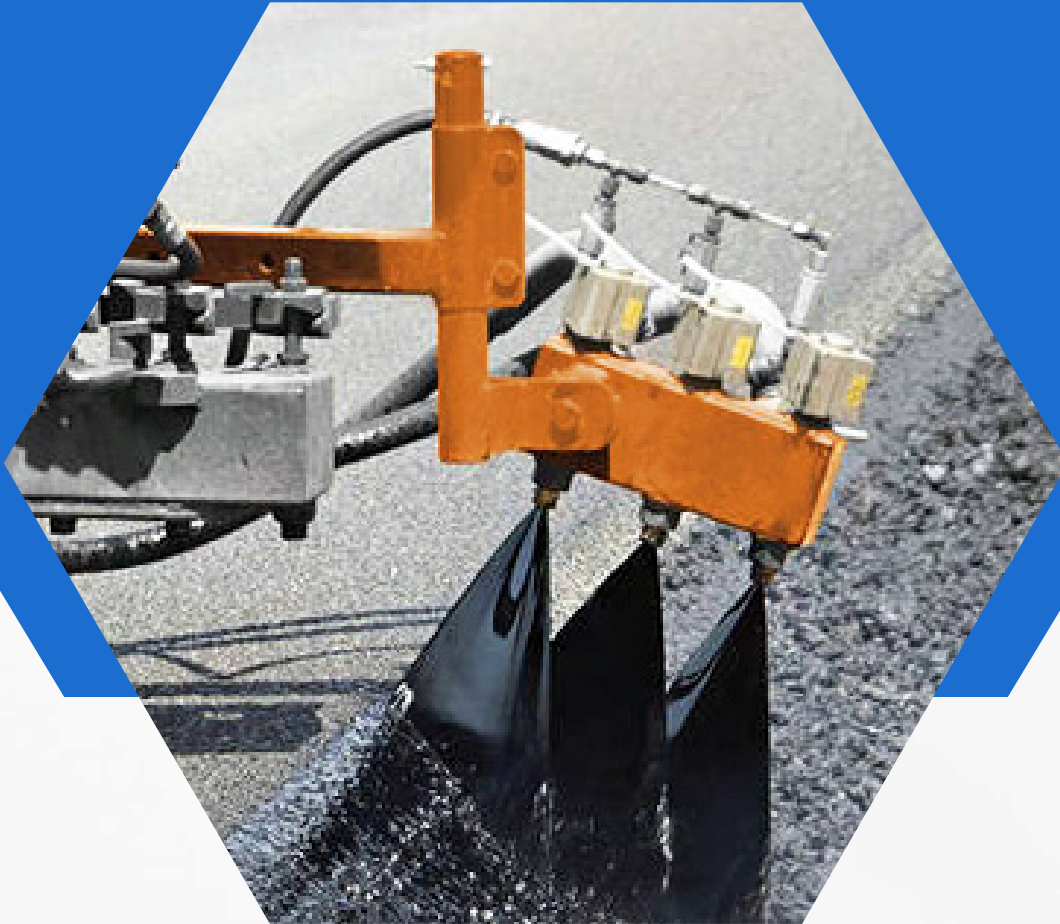
### Grades Available:

Primer Bitumen

Mastic Bitumen

Enamel Bitumen





## EMULSION BITUMEN

Emulsion Bitumen is a water-based mixture of bitumen and water. It is used for tack coats and cold mix applications in road construction. It is also an eco-friendly option due to its low environmental impact during production and application.

### Grades Available:

#### Cationic Emulsion

|        |       |
|--------|-------|
| CSS-1  | CRS-2 |
| CSS-1H | K1-30 |
| CMS-2  | K1-40 |
| CRS-1  | K1-60 |
| CRS-1H | K1-70 |

#### Anionic Emulsion

|       |       |
|-------|-------|
| SS-1  | MS-5  |
| SS-1H | RS-1  |
| MS-1  | RS-1H |
| MS-2  | RS-2  |
| MS-4  |       |



# OUR SERVICES

## Market

Dubai has long been a hub for trade and construction in the Middle East. The region's vast infrastructure projects, including roads, buildings, and airports, demand high-quality bitumen products.

## Packaging

At Trade Global (Private) Limited, we offer competitive pricing for all our bitumen products. Our pricing structure is designed to provide flexibility based on market requirements, volume, and shipping options.

## Business

At Trade Global (Private) Limited, we pride ourselves on building strong, long-term business relationships with industry leaders, refineries, and suppliers.



# MARKET

## Dubai Key Market Insights and Trade Specifics

Dubai has long been a hub for trade and construction in the Middle East. The region's vast infrastructure projects, including roads, buildings, and airports, demand high-quality bitumen products. Our presence in Dubai offers an efficient gateway for the distribution of bitumen to not just the UAE but also to neighboring Gulf Cooperation Council (GCC) countries.

### Road Construction & Development:

Penetration Grades and Performance Grades bitumen are essential for the expansion of Dubai's road network and urban development projects.

### Sustainability and Green Initiatives:

Increased demand for Eco-friendly Emulsion Bitumen as part of Dubai's commitment to sustainable development.

### High-Quality Bitumen for Heavy-Duty Infrastructure:

As Dubai continues to expand, the need for Viscosity Grades and Oxidized Bitumen for industrial use grows.







# MARKET

## Singapore: Export Trends and Market Penetration

Singapore is a key hub for trade in the Asia-Pacific region, particularly for construction and infrastructure products. As a major shipping center and trading hub, Singapore plays a vital role in the export of bitumen products to Southeast Asia and beyond.

### Demand for High-Quality Bitumen

With numerous ongoing infrastructure and road projects in the region, there is significant demand for Penetration Bitumen and Performance Bitumen.

### Advanced Infrastructure

Singapore's modern and sustainable infrastructure demands the use of high-performance bitumen for road construction and development.

### Shipping and Export

As a regional trading hub, Singapore provides an excellent platform to supply bitumen products to ASEAN countries and markets further afield.





# PRICING

At Trade Global (Private) Limited, we offer competitive pricing for all our bitumen products. Our pricing structure is designed to provide flexibility based on market requirements, volume, and shipping options. Below are the main pricing models we use to cater to the varying needs of our customers worldwide.

Cost and Freight (CNF) pricing includes the cost of the goods along with the freight charges for shipping them to the designated port. This pricing model is ideal for customers who want an all-inclusive price for the product and shipping to their port of destination.

- Bitumen 50/70 – CNF Price (Africa): \$XXX per Metric Ton
- Bitumen 60/70 – CNF Price (Dubai): \$XXX per Metric Ton
- Bitumen 80/100 – CNF Price (Singapore): \$XXX per Metric Ton

#### **Benefits:**

- All-inclusive cost, covering both the product and freight.
- Transparency in pricing and no hidden charges.
- Quick and direct shipping from our Karachi Free Zone facility.

#### **FOB (Free on Board) Pricing:**

Free on Board (FOB) pricing means that the buyer is responsible for the cost of shipping and insurance once the products are loaded onto the vessel at the port of origin. The price for the product alone is provided in this model.

#### **Benefits:**

- Bitumen 30/40 – FOB Price (Karachi Port): \$XXX per Metric Ton
- Bitumen 40/50 – FOB Price (Port Qasim): \$XXX per Metric Ton
- Bitumen 100/120 – FOB Price (Ajman Port): \$XXX per Metric Ton
- Lower upfront cost as the buyer handles shipping.
- Flexible for buyers with their own shipping arrangements.
- Direct access to products at the port of origin.







# PACKAGING

At Trade Global (Private) Limited, we offer competitive pricing for all our bitumen products. Our pricing structure is designed to provide flexibility based on market requirements, volume, and shipping options. Below are the main pricing models we use to cater to the varying needs of our customers worldwide.

## Packaging Options:

- We provide two primary packaging options for our bitumen products to cater to different customer needs:
- 180 KG New Steel Drums:
- These drums are made from high-quality steel, ensuring durability and secure transportation of bitumen. Each drum contains approximately  $180 \pm 3$  kg of bitumen.

## Specifications for 180 KG New Steel Drums:

- Height: 98 cm
- Diameter:  $50 \pm 0.2$  cm
- Lid Diameter:  $10 \pm 0.2$  cm
- Plate Thickness (Body): 0.6 mm
- Plate Thickness (Top & Bottom): 0.6 mm
- Drum Weight:  $9.3 \pm 0.2$  kg

## Packing Details:

110 drums per 20 ft container, totaling 20 Metric Tons.

### 1 Metric Ton Jumbo Bags:

For large-scale shipments, we offer jumbo bags that can hold 1 Metric Ton of bitumen. This packaging option is ideal for bulk orders and ensures easy handling and unloading.

### Specifications for 1 Metric Ton Jumbo Bag:

Custom-designed to hold 1,000 kg of bitumen securely. Ideal for bulk shipments and efficient unloading.

### Container Specifications 180 KG New Steel Drums:

110 drums per container (20 Metric Tons per container). 1 Metric Ton Jumbo Bags: Typically, 20 bags per container (20 Metric Tons per container).







# PACKAGING

## Inspection Reports

We take quality control seriously, which is why all our shipments undergo thorough inspection by third-party agencies. This ensures that every batch meets international standards before leaving our facilities.

- SGS Inspection: A globally recognized third-party inspection agency. They verify the quality, weight, and specifications of our products before shipment.
- Bureau Veritas Inspection: Another trusted inspection agency that ensures product conformity and safety standards.

## Available Reports

- SGS Test Report
- Bureau Veritas Inspection Report
- Material Safety Data Sheet (MSDS)
- Fiches de Données de Sécurité (Safety Data Sheets)





# Packaging Options for Bitumen Products

At Trade Global (Private) Limited, we understand that different projects require different packaging solutions. That's why we offer three primary packaging options to meet the diverse needs of our customers:

## 180 KG New Steel Drums

For small to medium-scale projects, we offer high-quality steel drums, ensuring secure and safe transportation of bitumen. Each drum contains approximately  $180 \pm 3$  kg of bitumen. Ideal for easy handling and storage, these drums are perfect for construction, maintenance, and industrial projects.

Specifications for 180 KG New Steel Drums:

- Height: 98 cm
- Diameter:  $50 \pm 0.2$  cm
- Lid Diameter:  $10 \pm 0.2$  cm
- Plate Thickness (Body): 0.6 mm
- Plate Thickness (Top & Bottom): 0.6 mm
- Drum Weight:  $9.3 \pm 0.2$  kg

Packing Details:

- 110 drums per 20 ft container
- (totaling 20 Metric Tons).

## Open Containers

For larger projects or bulk orders, open containers are an excellent solution. These are ideal for bitumen deliveries that require direct access to larger volumes of product. Open containers provide more flexibility for on-site storage and usage.

Specifications for Open Containers:

- Open containers provide easy access to bulk deliveries, making unloading and usage quicker and more efficient.
- Custom-sized for larger shipments.

Packing Details:

- Variable volume options depending on the project size and requirements.

## 1 Metric Ton Jumbo Bags

For high-volume deliveries, 1 Metric Ton Jumbo Bags provide a cost-effective and efficient solution. These bags are custom-designed to hold 1,000 kg of bitumen securely, ideal for bulk shipments.

Specifications for 1 Metric Ton Jumbo Bags:

- Capacity: Each bag holds 1,000 kg of bitumen securely.
- Custom-designed for easy handling during unloading and storage.

Packing Details:

- Typically 20 bags per container, totaling 20 Metric Tons per container.
- Perfect for bulk delivery and easy transport at construction sites or large-scale projects.

## Loose Bitumen

At Trade Global (Private) Limited, we also offer Loose Bitumen in bulk form for customers who require bitumen in large quantities. Loose Bitumen is available in a wide range of volumes, allowing flexibility for our clients to purchase based on their project needs.

What is Loose Bitumen?

Loose Bitumen refers to bitumen that is delivered without packaging in any quantity. This option allows clients to order from as little as 1 kilogram to 500 Metric tons of bitumen based on their specific needs.

Key Features of Loose Bitumen:

- Flexible Quantity: Order quantities ranging from 1 Kilogram upto any limit.
- Loose Bitumen is ideal for customers who do not require bitumen in packaged form and prefer direct delivery.



## Message from Our CEO

# M. HASHAM AMIR UR DIN



At SHM TRADE GLOBAL, our vision is to simplify trading in Pakistan and make it more accessible. We are committed to providing a comprehensive range of trading solutions under one roof. Our mission is to bring innovation into the industries we work with, leveraging cutting-edge technologies to offer better solutions and help our customers gain maximum benefit.

We are especially proud of our bitumen business, a field in which we have been involved for many years. We have built strong relationships with refineries and suppliers to ensure the best quality at competitive prices. Our goal is to expand this business further and offer easy access to bitumen products of the highest quality.

As we continue to evolve, we aim to provide our customers with the latest advancements in the bitumen industry, ensuring that they benefit from the most up-to-date products and solutions. By developing this platform, we are making it easier for our clients to get access to premium-quality bitumen at the right price, in the quantities they need, and with reliable delivery schedules.

I believe that through constant innovation and dedication, we can create a future where SHM TRADE GLOBAL is the preferred choice for bitumen and other trading solutions in Pakistan. Thank you for trusting us, and we look forward to serving you better each day.





# VISION

Our vision is to become a trusted and innovative leader in the supply of bitumen and asphalt products, supporting global construction and infrastructure growth. We aim to expand our presence worldwide and continuously improve our services to meet the changing needs of our customers.



# MISSION

Our mission is to provide high-quality products with reliability and consistency. We focus on building strong client relationships through clear communication, timely delivery, and value-driven solutions, while striving to be a complete source for bitumen and related products in the global market.

# CONTACT US

We value communication with our clients and partners. Whether you have questions about our products, need a custom quote, or wish to discuss a project, our team is here to assist you.

## LAHORE OFFICE



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*THANK YOU*